



NC STATE UNIVERSITY WOLF WORKS

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Message from Kevin MacNaughton

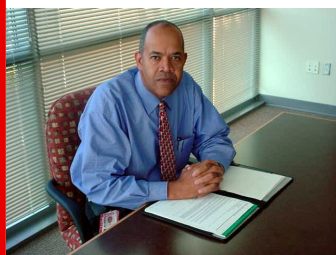
The construction activity at NC State continues as we enter 2007. Numerous projects will be bid this year. There will be two large projects that will be bid under a Construction Manager at Risk. This spring we will bid the rest of the new Math and Statistics Building along with the renovation of Parks Shops. The summer of 2007 will bring on the bidding of the third new Engineering Building and its associated infrastructure on the Centennial Campus. Another project that is in design that we will be seeking funding will be the Randall B. Terry Small Companion Animal Hospital, a new facility at our Vet School. Along with these large projects there will be many others smaller ones that will be bid this year.



Kevin MacNaughton,
Associate Vice Chancellor

Our university remains committed to providing a wide range of ways for HUB contractors to gain access to our competitively bid projects, and an excellent example is the upcoming HUB Academy II program. We hope that many will gain inspiration reading about the huge success story of Bailey Contracting. Thanks for partnering with NC State as we work together to continue working together to make this a great university.

Message from Marvin Williams



Marvin Williams
NCSU HUB Program Manager

We are beginning a new year that brings increased opportunities for the HUB Community.

We have major projects that are in the planning stages or ready to begin construction. This is an exciting time to be a small business working to grow and succeed in this industry. Our commitment to you is to keep you informed of the op-

portunities available and to get you engaged in the construction process at North Carolina State University.

In addition to major projects we are in the process of qualifying contractors to bid on our informal projects that is projects less than \$300,000. During the fiscal year 2005-2006 we completed construction projects totaling approximately \$18.5 million. We will be increasing the number of small business construction firms qualifying to bid these projects.

On the design side we are in the process of choosing design firms to provide design services termed OESAD (Open Ended Service Agreement for Designers) for smaller projects on campus. We anticipate an increase in the utilization of minority design firms in this area.

North Carolina State University held the first HUB Academy at McKimmons Center in 2004 and this year will be hosting what we are calling HUB Academy II.

We are working hard to put processes in place to increase your opportunity to work with North Carolina State University. Please enjoy this edition of Wolf Works.

23.4% of contracts awarded for Non-Bond NCSU projects were performed by HUB minority firms (To date, 2007).

HUB Statistics:

NCSU (To Date): CM at Risk, Bond, Non-Bond
Dollar Amounts and Percentages of Contracts Performed by HUB firms

	Black	Hispanic	Asian-American	American Indian	Non-Minority Female	Socially and Economically Disadvantaged	Total HUB	Project Total
CM at Risk	\$29,955,186 7.9%	\$1,8125,894 4.8%	\$273,280 0.1%	\$994,194 0.3%	\$30,605,295 8.1%	\$349,831 0.1%	\$80,303,680 21.3%	\$377,421,480
Bond	\$19,615,124 4.5%	\$8,733,517 2.0%	\$1,852,152 0.4%	\$1,060,962 0.2%	\$41,316,278 9.4%	\$417,546 0.1%	\$72,995,579 16.6%	\$439,570,928
Non-Bond	\$16,201,404 6.2%	\$12,799,624 4.9%	\$607,151 0.2%	\$21,410 0.01%	\$30,977,961 11.9%	\$68,259 <0.01%	\$60,675,809 23.4%	\$259,541,029

Informal Construction Project Statistics

Construction Project Statistics:

Informal Projects	FY 03/04	FY 04/05	FY 05-06	Δ from last year
Number of Informal Projects	275	272	293	8%
Number of Informal PMs	4.3	4.5	4.4	2%
Number of Projects per PM	64	60	67	4%
Dollar Value	\$14,163,256	\$16,685,038	\$18,472,339	30%
Dollar Value per Project	\$51,503	\$61,342	\$63,046	22%
Dollar Value per PM	\$3,293,780	\$3,707,786	\$4,198,259	28%

183 Informal construction projects were completed for 2005-06 at a total expenditure of \$9,251,149.
108 Informal construction projects are in progress for 2005-06 at a total expenditure of \$9,221,190.
The total construction value of \$18,472,339 managed this year was a record high.

HUB Utilization

DCS realized a HUB contractor utilization rate of 16%. DCS also initiated a " Trial " HUB Contractor Program to provide opportunities for new HUB contractors on projects up to \$30k in value.

Andy Snead
Director, Design & Construction Services
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Willy Yamamoto
Asistant Director of Informal Projects, Design & Construction Services
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Current Project Advertisements

North Carolina State University

www.ncsu.edu/facilities/advertisements/index.htm#systems

The University of North Carolina System

www.northcarolina.edu/content.php/vendors/index.htm

Spotlight: Bailey Contracting



This issue's featured HUB contractor

Bailey Contracting Inc., formerly Herbert Utilities and Excavation, was started by Herbert Bailey (owner) in 1974. Bailey Contracting Inc. is a second generation entity in a long standing tradition of construction related businesses founded by Joseph Herbert Bailey over sixty years ago.

Their organization maintains a solid reputation in the industry as one of the most experienced and knowledgeable in the area of utility construction—their area of expertise. They also take pride in it being noted that, “you can’t get a drink of water in Raleigh, Cary, Apex, and Burlington (NC) without it coming through a pipe that we installed.” Bailey Contracting Inc serves the Triangle and surrounding areas.



Herbert Bailey, Bailey Contracting, Inc.

What do they do? Projects and Services:

- Land Development
- General Contracting
- Concrete—forming, pouring, and installation
- Plumbing
- Backflow Installation
- Highway Construction
- Small-site excavation
- Utilities—water and sewer

About the Company...

Bailey Contracting, Inc. is a local utilities and excavation contractor serving the Triangle and surrounding areas since 1970. Our company offers a variety of services which includes but are not limited to the following: land development, general contracting, concrete forming, pouring and installation, plumbing, backflow installation, highway construction, small site excavation, and utilities: water and sewer (our specialty). Our operation is an experienced turnkey contractor holding multiple state and local licenses. We look forward to bidding future turnkey projects, while focusing on site utilities.



Bailey Contracting at work on NCSU NE Chilled Water Project

NCSU Mentor/Protégé Construction Program

This is a program in which a majority firm (mentor) takes a minority firm (protégé) and helps that firm to acquire an intimate understanding of the business and construction operation of a large-scale project.

The goal of the program is for the protégé firm to develop the skills necessary to manage and construct larger projects.

Mentor/Protégé projects in progress:

- Polk Hall Renovation and Addition
\$17 million renovation of a 17,500 sq. ft. building and the addition of a 23,500 sq. ft. building.
Mentor: BE&K Building Group
Protégé: Bailey Contracting
- New Math/Statistics Building and Park Shops Renovation
\$40 million project consisting of a new 119,000 sq. ft. structure and renovation of 50,000 sq. ft. of an existing facility.
Mentor: Clancy & Theys Construction Company
Protégé: The Daniele Company

Future Mentor Protégé Projects

- New College of Engineering Building III-Centennial Campus
- School of Veterinary Medicine—Randall Terry Building

Did you know...

- No bonding is required on CM at Risk Projects for bid packages less than \$300,000
- You must submit a new prequalification application for each CM at Risk Project
- You are required to renew certification with the DOA/HUB office yearly
- General Conditions items on Construction Manager at Risk projects provide excellent opportunities for HUB contractors



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If you are interested in strengthening your business, listed below is information about companies interested in helping minority, women and small businesses to grow their business.

Self-Help
301 West Main Street
Durham, NC 27701
(919) 956-4683
www.self-help.org

Raleigh Business & Technology Center
900 South Wilmington Street, Ste. 119
Raleigh, NC 27601
(919) 836-8618
www.raleighbtc.com/

**The North Carolina Institute of
Minority Economic Development**
114 W. Parrish St.
Durham, NC 27701
(919) 956-8889
www.ncimed.com

**United Minority Contractors
of North Carolina**
5 West Hargett Street
Suite 331
Raleigh, NC 27601
(919) 834-1211

**Hispanic Contractors Associa-
tion of the Carolinas**
1020 Burke Street
Winston Salem, NC 27701
(886) 769-6440
www.hccarolinas.com