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NCSU HUB Web Page:
<http://ncsu.edu/facilities/hub/>



HUB Mentor-Protégé Selection Process provides a new path for success for Centennial Campus Student Housing Project

A new HUB Mentor-Protégé Selection Process utilized on the NCSU Centennial Campus Student Housing Project has proven successful for furthering project team integration. The new process, similar to the Construction Manager at Risk, Architect or Commissioning Agent selection process, was initiated to identify and address the void of available HUB general contractors that have capacity to secure \$1 - \$10 million projects within the state university system.

The Balfour Beatty-Barnhill joint venture team was approached by numerous qualified HUB general contractors for the Centennial Campus Housing project and wanted a way to assess the qualifications of each firm for the project. Each contractor was required to complete the State Construction Office Single Prime Prequalification Form to begin the process. The forms were then evaluated by Carole Acquesta, Director Capital Project Management, NCSU, Cameron Smith, Associate Director of Construction Management, NCSU; Marvin Williams, Capital Projects Program Manager, NCSU; Marty Moser, VP, Barnhill Contracting Company; Tony Stoneking, VP of Operations, Balfour Beatty Construction; and Calvin Stevens, Director of Diversity, Balfour Beatty Construction. Each contractor's submission was independently rated per the guidelines issued to Owner's by the State Construction Office (SCO).

Three firms were shortlisted and interviewed. Callis Contractors, Inc, based in Durham, was selected to join the project team. Callis' outstanding relationship with NCSU and overall reputation as a quality HUB contractor made the selection process easy. Lessons learned on the NCSU Centennial Campus Student Housing Project Mentor-Protégé Program will allow Callis significant growth opportunities to bid more complex and larger scale projects in the future.

The new process has been a positive way to introduce more formality to the selection of HUB general contractors giving the owner and the project team equal stake in the responsibility of increasing capacity for HUB general contractors. Likewise, all the HUB contractors who participated had the opportunity to assess themselves for future Single Prime Contractor pursuits with the university system.

Jesse Callis, Founder and President of Callis Contractors Inc., founded in 1995, is proud to serve the Centennial Campus at NCSU, and believes that the new selection process advances competition between small general construction firms who also happen to be HUB's. Calvin Steven's, Director of Diversity, agrees that the new process allows all project stakeholders the opportunity to participate. "The goal of this mentor-protégé program is to reward and recognize HUB general contractors who have provided quality construction services, on budget and on time, and provide them with opportunities to develop skills necessary to manage and construct larger projects," says Stevens. "We feel confident that Callis will rise to the occasion and I look forward to a fully engaged project team committed to delivering the best construction experience possible."

About the Project:

The Centennial Campus Student Housing Project is a \$115 million dollar, 500,000 sq ft residence hall on NC State University's Centennial Campus. Construction on the project will begin in 2012 and complete in 2014.

North Carolina State University

Minority Participation Statistics

July 1, 2007 - January 14, 2011

North Carolina State University

Minority Participation in Construction Projects - "Informal" (projects less than \$500,000)

For projects awarded during the period 7/1/2007 - 1/14/2011 (Data as of 1/14/2011)*

Institution	Contract Amount	African American Total	Hispanic Total	Asian Total	American Indian Total	Female (Non-minority) Total	Socially and Economically Disadvantaged Total	HUB Total	African American Percentage	Hispanic Percentage	Asian Total Percentage	American Indian Total Percentage	Female (Non-minority) Total Percentage	Socially and Economically Disadvantaged Total Percentage	Total HUB Percentage
NCSU	\$29,007,956	\$1,208,987	\$117,161	\$5,448	\$0	\$4,326,847	\$65,740	\$5,724,183	4.2%	0.4%	0.0%	0.0%	14.9%	0.2%	19.7%

Minority Participation in Construction Projects - "Download" (projects between \$500,000 and \$2M)

For projects awarded during the period 7/1/2007 - 1/14/2011 (Data as of 1/14/2011)*

Institution	Contract Amount	African American Total	Hispanic Total	Asian Total	American Indian Total	Female (Non-minority) Total	Socially and Economically Disadvantaged Total	HUB Total	African American Percentage	Hispanic Percentage	Asian Total Percentage	American Indian Total Percentage	Female (Non-minority) Total Percentage	Socially and Economically Disadvantaged Total Percentage	Total HUB Percentage
NCSU	\$18,761,007	\$1,632,215	\$216,011	\$789,235	\$0	\$857,030	\$0	\$3,494,491	8.7%	1.2%	4.2%	0.0%	4.6%	0.0%	18.6%

HUB Participation on projects awarded between 7/1/2007 and 1/14/2011

Four-year Rolling Summary (Current FY and 3 previous years)

Institution	Contract Amount	African American Total	Hispanic Total	Asian Total	American Indian Total	Female (Non-minority) Total	Socially and Economically Disadvantaged Total	HUB Total	African American Percentage	Hispanic Percentage	Asian Total Percentage	American Indian Total Percentage	Female (Non-minority) Total Percentage	Socially and Economically Disadvantaged Total Percentage	Total HUB Percentage
NCSU	\$279,183,147	\$5,527,157	\$6,256,531	\$2,163,639	\$1,412,000	\$43,029,475	\$780,239	\$59,169,041	2.0%	2.2%	0.8%	0.5%	15.4%	0.3%	21.2%

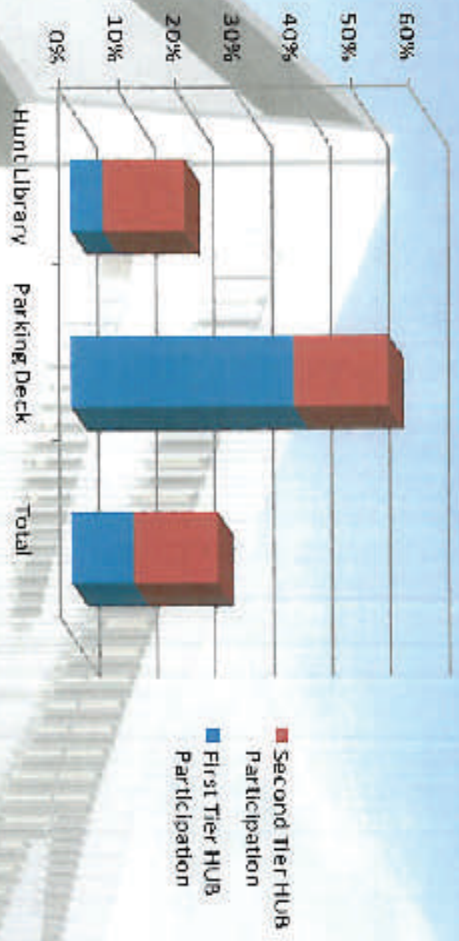
*Excluding any 2000 Higher Education Bond projects awarded during this period.

James B. Hunt Jr. Library
Centennial Campus

Project consists of a 230,584 sf state of the art library, a 536 space parking deck and infrastructure extension.
Architects: PBC&L/Snohetta
Construction Manager: Skanska



Overall HUB Participation by Tier



Overall HUB Participation percentage increases to 27% with the exclusion of the ASRS System which was not competitively bid.

	Hunt Library	Parking Deck	Total
First Tier (\$)	\$3,050,676	\$3,949,008	\$6,999,684
Second Tier (\$)	\$7,860,023	\$1,650,303	\$9,510,326
Overall (\$)	\$10,910,700	\$5,600,311	\$16,511,011

	Hunt Library	Parking Deck	Total
First Tier (%)	6%	38%	11%
Second Tier (%)	14%	18%	14%
Overall (%)	20%	54%	25%

North Carolina State University
www.ncsu.edu/facilities/advertisements/
The University of North Carolina System
www.northcarolina.edu/info/vendors/opportunities.htm



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If you are interested in strengthening your business, listed below is information about companies interested in helping minority, women and small businesses to grow their business.

Self-Help
301 West Main Street
Durham, NC 27701
(919) 956-4400
www.self-help.org

Raleigh Business & Technology Center
900 South Wilmington Street
Raleigh, NC 27601
(919) 836-8618
www.raleighbtc.com/

**The North Carolina Institute of
Minority Economic Development**
114 W. Parrish St.
Durham, NC 27701
(919) 956-8889
www.ncimed.com

United Minority Contractors of NC
5 West Hargett Street, Suite 309
Raleigh, NC 27601
(919) 834-1211
www.umcnc.org

Hispanic Contractors Association of the Carolinas
226 Westinghouse Blvd.
Charlotte, NC 29708
(704) 583-4184
www.hcacarolinas.org

**NC Indian Economic Development
Initiative, Inc.**
5800 Farrington Place
Raleigh, NC 27609
(919) 232-9414
www.ncindian.com

Office for Historically Underutilized Businesses (HUB)
116 West Jones Street
Raleigh, NC 27699-1336
(919) 807-2330
www.doa.nc.gov/hub